	ase 3:07-cv-03540-BZ	Document 23	Filed 02/27/2008	Page 1 of 44
1	JAMES ATTRIDGE [SBI Business Trial Lawyer	NO. 124003]		
2	The Fox Plaza, Suite 1204 1390 Market Street			
3	San Francisco, CA 94102 Telephone: (415) 552-3			•
4	Attorney for Plaintiff	7000		
5	ONEBEACON INSURAN	NCE COMPANY		
6				
7				
8		UNITED STAT	ES DISTRICT COU	RT
9	N	NORTHERN DIS	TRICT OF CALIFO	RNIA
10		SAN FRAN	ICISCO DIVISION	•
11	ONEBEACON INSURAN	ICE COMPANY,	Case No: C-07-3	3540 BZ (MEJ)
12	Plaintiff(s),	*	DECLARATIO	N OF JAMES ATTRIDGE OF PLAINTIFF'S MOTION
13	V.		FOR SUMMAR	RY JUDGMENT OR, IN THI E, FOR PARTIAL
14	HAAS INDUSTRIES, INC	J.,	SUMMARY JU	
15	Defendant(s	s).	Date: A	nril 2, 2009
16			Time: 10	pril 2, 2008):00 a.m. ourtroom G
17			Courtroom. C	ourtroom G
18	I, JAMES ATTRIE	OGE, declare and st	tate:	
19	1. I am attorne	ey of record for pla	intiff ONEBEACON	Insurance Company
20	("ONEBEACON") in this	action. I know the	following of my own	personal knowledge and if
21	called upon to do so, could	and would compe	tently testify thereto.	
22	2. Attached he	reto as Exhibit 1 is	a true and correct cop	py of the Initial Disclosures
23	provided to me by defenda	nt.		
24	3. Attached he	reto as Exhibit 2 is	a true and correct cop	by of a Stipulation already
25	filed with the Court, where	by it was agreed th	at the documents excl	hanged in the disclosures
26	would be deemed authentic	eated.		
27	4. Prior to filin	g suit, I requested	once of Haas and late	r of its counsel to forward me
8	copies of the tariff which p	rovided a menu of	rates tied to levels of	liability. I have received
	DEGLADAMOV STATE			
	DECLARATION OF JAM	ES ATTRIDGE IN SU	JPPORT OF PLAINTIFF'	S MOTION FOR SUMMARY

JUDGMENT OR. IN THE ALTERNATIVE, FOR PARTIAL SUMMARY JUDGMENT

JUDGMENT OR. IN THE ALTERNATIVE, FOR PARTIAL SUMMARY JUDGMENT

EXHIBIT 1

```
COUNTRYMAN & McDANIEL
 1
    MICHAEL S. McDANIEL [State Bar No. 66774]
 2
    cargolaw@aol.com
    GEOFFREY W. GILL
                          [State Bar No. 163621]
    gwq@cargolaw.com
 3
    LAX Airport Center, Eleventh Floor
    5933 West Century Boulevard
    Los Angeles, California 90045
Telephone: (310) 342-6500
 5
    Facsimile: (310) 342-6505
 6
    Attorneys for defendant
 7
    HAAS INDUSTRIES, INC.
 8
                        UNITED STATES DISTRICT COURT
 9
             NORTHERN DISTRICT OF CALIFORNIA - SAN FRANCISCO
10
11
    ONE BEACON INSURANCE COMPANY, ) CASE NO. 3:07-CV-03540-BZ
    a corporation,
12
                                      INITIAL DISCLOSURE BY
              Plaintiff,
                                      DEFENDANT HAAS INDUSTRIES,
13
                                      INC.
         VS.
14
    HAAS INDUSTRIES, INC., a
15
    corporation,
16
              Defendants.
17
18
         Defendant Haas Industries, Inc. submits its initial disclosure
19
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Defendant Haas Industries, Inc. submits its initial disclosure pursuant to Fed. R. Civ. P. 26(a)(1)(A) and (B) in addition to prior exchanges of information and documents between the parties. Defendant reserves its right to supplement this disclosure, if new information is ascertained.

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A. Individuals:

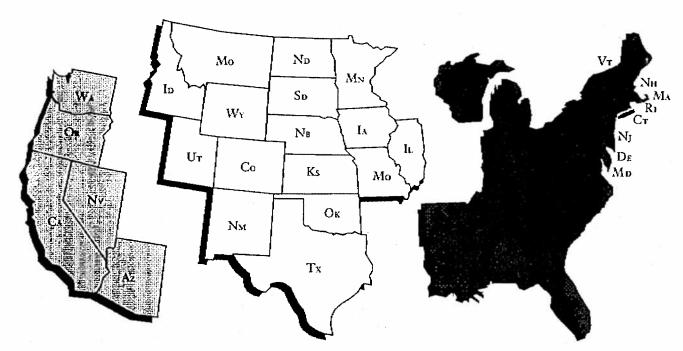
Carmen Holster, Director if Claims at Haas Industries, Inc., telephone number (650) 873-5222, is familiar with pricing agreements and dealt with Omenon Video Network regarding the underlying claim.

- 1 -

1 В. Documents: 2 Standard Tariff - 1 page; 3 Omneon Video Nationwide Trade Show Tariff - 1 page; Direct Air Service Airbill 274550- July 1, 2005 - 1 4 page; 5 Pickup Disclaimer - 1 page; 6 5. Conditions of Contract of Carriage - 6 pages; 7 Claim of Presentation - December 7, 2005 - 1 page; 8 7. Letter J. Williams to C. Holster - January 4, 2006 - 1 9 page; 10 Sworn Statement in Proof of Loss; Omneon Order Acknowledgment - 2 pages; 11 9. Haas Freight bill Number SF01590479 - front and back -12 2 pages; 13 11. Delivery Receipt - 1 page; 14 12. Trace Notes Listing - 1 page; 15 13. Claim Presentation - handwriting - 1 page; 16 14. Letter C. Holster to C. Siller [Omneon] - November 21, 17 2005 - 1 page; 18 Haas check payable to Omneon - \$88.00 with endorsement 15. 1 page; and 19 Letter J. Attridge to C. Holster - March 18, 2006 - 1 20 page. 21 I hereby certify that to the best of knowledge, and on 22 information and belief, formed after a good faith inquiry and a 23 reasonable investigation, that this disclosure is complete and 24 correct as of the date of service of these initial disclosures. 25 26 /// 27 /// 28

	Case 3:07-cv-03540-BZ	Document 23	Filed 02/27/2008	Page 6 of 44
	:			
1	Dated: December 31,	2007	COUNTRYMAN & McD	ANIEL
2			MICHAEL S. McDAN GEOFFREY W. GILL	IEL
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4			l a	71
5		By:	Heaff St	ill
6	·		GEOFFREY W. GILL Attorneys for de HAAS INDUSTRIES,	fendant
7			HAAS INDUSTRIES,	INC.
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STANDARD TARIFF



ZONE A

ZONE B

ZONE C

	NEXT DAY	TWO-DAY	3-5 DAY
WITHIN ZONE	MIN. \$100.00	MIN. \$80.00	MIN. \$70.00
	PER LB. 0.87	PER LB. 0.58	PER LB. 0.45
CROSS I ZONE	MIN. \$100.00	MIN. \$80.00	MIN. \$70.00
	PER LB. 1.02	PER LB. 0.68	PER LB. 0.50
CROSS 2 ZONES	MIN. \$100.00	MIN. \$80.00	MIN. \$70.00
	PER LB. \$1.17	PER LB. 0.78	PER LB. 0.55

RULES AND REGULATIONS

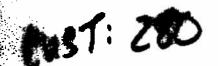
- · Rates are door to door within areas A, B, and C of major airport cities.
- · Shipments which require freighter service due to size, weight restrictions, or to meet service requirements, will be charged on a quote only basis.
- Weekends and holidays will be excluded when computing shipment arrival date
- · Special service charges are not included in the above rates.
- · Dimensional weight will apply to all serivce levels using factor 194.

PHONE: 800-875-5222 FAX:650-873-8365 www.haasindustries.com



P.U/

Jun-17-03 04:50P





Omneon Video Network Sunnyvale, CA

Nationwide Trade Show Tariff

Service	Minimum	Within Zone	Across 1 Zone	Across 2 Zones
Next Day	\$ 100.00	\$.78	\$0.92	\$ 1.05
Two Day	\$ 80 00	\$ 52	\$.61	\$.70
3 - 5 Day	\$ 70.00	\$.41	\$.45	\$ 50

Rules and Regulations

- Rates include pickup and delivery services within areas A through C of all major arport cities.
- Weekends will be excluded when computing shipment arrival date.
- Special pickup and delivery services are not included in above rates.
- Dimensional weight will apply to all service levels using a factor of 194.
- All shipments will be charged 7% fue/security/surcharge.
- Shipments requiring freighter service due to size, weight restrictions or to meet service requests will be accessed an additional 50% of the overnight rate.

All In Door-to-Airport London (excluding clearnee)

Miniem	45 Kilo	100 Kilo	500 Kilo
\$182	\$3.00/kilo	\$2.13/kilo	\$1.98/kilo

May 2, 2003

TRANSPORTATION/LOGISTICS

228 BAST BARRIS AVENUE, SUMTH SAN FRANCISCO, CA 94080 PHONE: 650-873-5222 BASE 650-873-8365 NATIONAL WAYS: 800-875-5222

Filed 02/27/2008 Page 9 of 44

Carrier's liability is li. | .50 per lb. unless shipper requests additional declared value. (Subject to additional charge)

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				***		minimum or not to ex	ceed \$50 per pound. L for loss or damage is lin	ikewise, Direct Air				
C	ONSIGNE			10		any shipment of 100 (pounds unless shipper is value shall be deeme	declares and pays				
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l	ADDRESS	1 DIVEOI				Air Service, Inc. Shipm	nents have a chargeable t or greater. Freight wh	weight equal to 6				
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1			ade within 15 day Service, Inc. <u>may</u>	•		damage of \$8,000 = \$						
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1			unpaid balance,	and the reason	nable cost of		delivery date. Any claim it must be submitted in					
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NOTICE

BY PROCESSING AND TENDERING YOUR SHIPMENT VIA THE HAAS INDUSTRIES INTERNET SYSTEM, YOU AGREE, REGARDLESS OF WHETHER YOU SIGN THE FREIGHT BILL, AS AGENT FOR AND ON BEHALF OF ALL PARTIES INVOLVED, TO ALL TERMS AND CONDITIONS OF THE HAAS INDUSTRIES FREIGHT BILL. THIS SHIPMENT WILL BE BILLED TO YOUR ACCOUNT AND YOU ARE RESPONSIBLE FOR ALL CHARGES INCURRED UNDER YOUR USER ID AND PASSWORD. HAAS INDUSTRIES IS NOT RESPONSIBLE FOR PROBLEMS ATTRIBUTABLE TO THE FUNCTIONING OF THE INTERNET OR THE HAAS INDUSTRIES INTENET SYSTEM. HAAS INDUSTRIES MAY MODIFY OR TERMINATE THE HAAS INDUSTRIES INTERNET SYSTEM WITHOUT NOTICE. THIS SYSTEM DOES NOT PROVIDE DOCUMENTATION THAT MAY BE REQUIRED FOR CUSTOMS CLEARANCE OF INTERNATIONAL SHIPMENTS. IT IS THE RESPONSIBILITY OF THE SHIPPER TO PROVIDE ALL NECESSARY DOCUMENTS FOR INTERNATIONAL SHIPMENTS.

Conditions of Contract of Carriage

- 1. In tendering this shipment, the shipper agrees to these Conditions of Contract of Carriage, which no agent or employee of the parties may alter, and that this shipping document is non-negotiable and has been prepared by the shipper. The shipper certifies and represents to Haas Industries that the information inserted on the face of this shipping document is complete and accurate. It is agreed among the parties involved that the conditions of contract of carriage for this shipment are governed by Haas Industries tariffs, available for inspection at Haas Industries offices, and which are hereby incorporated into this contract, and a copy of which will be supplied upon request. *NOTE:* "Shipper" on this contract means the party from whom the shipment is received, the party who requested the shipment be transported by Haas Industries, and party having an interest in the shipment, and any party who acts as an agent for any of the above. Except to the extent of any written contract between shipper and Haas Industries, this shipping document supersedes and negates any claimed, alleged or asserted oral or written contract, promise, representation or understanding between the parties with respect to this shipment.
- 2. In the event that shipment is tendered to Haas Industries on a straight bill of lading or any other shipping document, Haas Industries rules and regulations will supersede any rules and regulations contained on the shipping document on which the freight was tendered.
- 3. Shipper warrants that each package in this shipment is properly and completely described on this shipping document, is properly marked and addressed, is packaged adequately to protect the enclosed goods to insure safe transportation with ordinary care in handling, and except as noted, is in good order and condition. For articles shipped in unenclosed containers, Haas Industries shall not be liable for damage/loss unless mishandling and/or loss is evident and is so noted on the delivery receipt at time of delivery. NOTE: A shipment in which delivery is made in exchange for a clear delivery receipt shall be prima facie evidence of having received ordinary care in handling.
- 4. At time of delivery, the consignee must note on the delivery receipt any exceptions to the shipping containers that would indicate a discrepancy (shortage in the shipment or damage to the containers). The consignee may not inspect the contents of the shipping containers until the consignee signs for the shipment on the delivery receipt. NOTE: Such notations as "subject to inspection" and "subject to recount" are not exceptions. NOTE: A shipment in which delivery is made in exchange for a clear delivery receipt shall be prima facie evidence of having received ordinary care in handling. NOTE: Under no circumstances shall Haas Industries be liable for loss and/or damage to external shipping containers of any kind.
- 5. Haas Industries SHALL NOT BE LIABLE IN ANY EVENT FOR ANY SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING BUT NOT

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LIMITED TO LOSS OF PROFITS, INCOME, INTEREST, UTILITY OR LOSS OF MARKET, WHETHER OR NOT Haas Industries HAD KNOWLEDGE THAT SUCH DAMAGES MIGHT BE INCURRED.

- 6. Due to the inherent nature of the transportation business, Haas Industries does not guarantee pick up, transportation or delivery by a stipulated date or a stipulated time, nor shall Haas Industries be liable for the consequences of failure to do so.
- 7. Overcharge claims must be received in writing by the corporate office of Haas Industries (P. O. Box 280840, San Francisco, CA 94128-0840) within one year after date of acceptance of the shipment by Haas Industries. Written notification on all other claims (except concealed loss/damage claims) must be received in writing by the corporate office of Haas Industries (P. O. Box 280840, San Francisco, CA 94128-0840) within 60 days after Haas Industries accepted the shipment. Notification of concealed loss/damage claims (i.e., claims for loss or damage discovered by the consignee after delivery and after a clear receipt has been given) must be received in writing by the corporate office of Haas Industries (P. O. Box 280840, San Francisco, CA 94128-0840) within 3 days after delivery, or if perishables, verbally within 48 hours. For damage claims and concealed loss claims, Haas Industries must be allowed the privilege to make inspection of the shipment and the container(s) and packaging material(s) at place of delivery. Claims must be perfected within 180 days after delivery or date delivery was intended. No claims will be entertained until all transportation charges have been paid. Claims may not be deducted from transportation charges and no claims may be deducted from any charges owed Haas Industries. Legal action to enforce a claim must be brought within one year after the claim has been denied in writing by Haas Industries, in whole or in part.
- 8. Haas Industries liability, in the absence of a higher declared value for carriage, is limited to a minimum of \$50.00 per shipment or \$0.50 per pound, per piece, of cargo lost, damaged, misdelivered or otherwise adversely affected, but in no event shall exceed the actual invoice value of the goods. This limitation is subject to provisions as published in Haas Industries governing tariffs in effect at the time of this shipment. Declared values for carriage in excess of \$0.50 per pound, per piece, shall be subject to an excess valuation charge.
- 9. Unless each piece of the shipment has a declared value stated and is specifically identified on the Haas Industries shipping document at the time of the shipment and is so identified on the delivery receipt as being lost, damaged, destroyed, or otherwise affected at time of delivery, Haas Industries shall be liable subject to tariff provisions in effect at the time of the shipment for the "average declared value" of the shipment. The "average declared value" of the shipment shall be determined by first dividing the total declared value of the shipment by the total weight of the shipment. This figure, multiplied by the packaged weight of the piece(s) adversely affected, shall then establish the amount of Haas Industries liability. The total declared value amount must be inserted in the DECLARED VALUE box on the face of this shipping document.

Haas Industries liability shall in no event exceed the actual invoice value of the goods adversely affected.

- 10. In the event of the failure or inability of the consignee to take delivery of the shipment, Haas Industries will notify shipper in writing at the address shown on the shipping document and request disposition instructions. If the shipper fails to provide disposition instructions within 30 days after the date of Haas Industries notice, Haas Industries will return shipment to the shipper at the shipper's expense. If the shipper fails to accept delivery of a shipment thus returned, Haas Industries may, upon 30 days written notice to the shipper, dispose of the shipment at public or private sale and pay itself out of the proceeds to satisfy the transportation charges owing on the shipment. Any sums collected by Haas Industries in excess of such transportation charges will be paid to the shipper. No sale or disposal pursuant to this rule will discharge any liability or lien to any greater extent than the proceeds thereof. The shipper and the consignee shall remain liable, jointly and severally, for any deficiency.
- 11. Haas Industries shall not be liable for loss, damage, delay or monetary loss of any type caused by: Acts of God; public authorities acting with actual or apparent authority; strikes; labor disputes; weather; mechanical failures; aircraft failures; civil commotions; acts or omissions of customs or quarantine officials; the nature of the freight or any defects thereof; public enemies; hazards incident to a state of war; acts of terrorism; and by acts, defaults or omissions of the shipper or consignee for failure to observe the terms and conditions of the contract of carriage contained in this shipping document, including but not limited to improper packaging, marking, incomplete/inaccurate shipping instructions and the rules relating to freight not acceptable for transportation of freight acceptable only under certain conditions outlined below.
- 12. Unless otherwise expressly provided in Haas Industries tariffs and subject to any conditions or restrictions contained therein, the following articles will not be accepted for carriage: any shipment prohibited by law; original works of art, antiques, bonds, coins of any kind, currency, currency equivalents, furs, fur clothing, gems or stones (cut or uncut), industrial diamonds, gold or silver, coined concentrates, jewelry (other that costume jewelry), pearls, precious metals, securities (negotiable), time sensitive written material (e.g., bids, contract proposals, etc.), when the declared value exceeds \$0.50 per pound; household goods and/or personal effects, one-of-a-kind articles or models, prototypes, valuable rugs (i.e., Oriental rugs, Persian rugs) and prints or lithographs when the total declared value of the shipment exceeds \$500.00 or when the declared value exceeds \$0.50 per pound, per piece; and such other articles provided in Haas' governing tariffs and/or service guide. Haas Industries shall not be liable for any loss, damage, delay, liabilities or penalties resulting from the transportation of any of the foregoing articles, however described or misdescribed in this shipping document, and no employee or agent of Haas Industries has any authority to accept for transportation such articles or to waive the limitations herein contained.

- 13. Haas Industries liability for aggregate losses at any one time at any one place is limited to \$1,000,000.00. For shipments having declared values over \$25,000.00, Haas Industries must be given advance notice prior to pick up.
- 14. Rates and charges for this shipment will be based on actual or dimensional weight, whichever is greater. For domestic shipments dimensional weight will be assessed on the basis of one (1) pound for each 194 cubic inches, for international shipments dimensional weight will be assessed on a basis of one (1) pound for each 166 cubic inches.
- 15. If this is an International shipment, a) all rules relating to liability as established by the Warsaw Convention shall apply, b) except as otherwise provided in Haas Industries tariffs or conditions of carriage, in carriage to which the Warsaw Convention does not apply, Haas Industries liability shall not exceed U.S. \$20.00 per kilogram or the equivalent of goods lost, damaged or delayed, unless a higher value is declared by the shipper and a supplementary charge paid, c) Haas Industries accepts this shipping document as a shipper's letter of instructions with authorization to prepare and sign on shipper's behalf an international shipping document, and d) Haas Industries reserves the option to act as agent of the carrier, instead of as a forwarder, in which event the direct carrier's tariffs shall apply to this shipment and e) the shipper may select by inserting on the face of this shipping document cargo coverage based on insurance and/or declared value for carriage.
- 16. Unless inserted otherwise on the face of this shipping document, the C.O.D. amount of the shipment shall be deemed to be the declared value for carriage amount. This declared value for carriage amount in excess of \$0.50 per pound, per piece, shall be subject to an excess valuation charge.
- 17. Collect on Delivery (C.O.D.) service is provided under the following conditions: a) shipper must identify the shipment as a C.O.D. shipment by entering the amount to be collected in the "Shipper's C.O.D. Box" on the front of this shipping document, b) shipper must specify the type of payment to be received (e.g. cash, check, money order or cashier's check) in the "Special Services Box" on the front of this shipping document and c) Haas Industries and shipper agree that Haas Industries does not guarantee nor verify that a check, money order, cashier's check or other such financial instrument is valid or negotiable. All payments are collected at shipper's risk.
- 18. Unless prior arrangements are made, the acceptance of cash by Haas Industries and its agents for payment of freight charges and/or C.O.D. amounts is limited to a maximum of \$2,000.00 per shipment and/or stop. Payment of freight charges and/or C.O.D. amounts in excess of \$2,000.00 must be remitted by cashier's check, certified check, money order, or consignee's check as authorized by the shipper in writing.
- 19. Haas Industries shall have the right to a) substitute alternate carriers or other means of transportation and b) select the routing or deviate from that shown on the face hereof.

- 20. This shipment is subject to inspection by Haas Industries; however, Haas Industries is not obligated to perform such inspection.
- 21. The shipper and the consignee shall be liable jointly and severally for all unpaid charges payable on account of this shipment pursuant to this contract and to pay or indemnify Haas Industries for claims, fines, penalties, damages, costs (storage, handling, reconsignment, return of freight to shipper, etc.) or other sums which may be incurred by Haas Industries by reason of any violation of this contract or any other default of the shipper or consignee or their agents. Haas Industries shall have a lien on any goods shipped for failure to pay charges payable on account of this shipment pursuant to this contract. Haas Industries may refuse to surrender possession of the goods until such charges are paid. Should Haas Industries bring legal action for the enforcement of this contract or collection of any sums due and payable under this contract, Haas Industries shall be entitled to reasonable attorney fees and costs.
- 22. All invoices are due and payable in 14 days from the invoice date.
- 23. Shipper and consignee shall hold Haas Industries and its agents harmless for loss/damage/delay or any monetary losses which are a result of auxiliary services including but not limited to local cartage, crating, uncrating, packing, and unpacking which are requested by the shipper or consignee and arranged by Haas Industries as a customer service unless such services are actually performed by Haas Industries or its agents. Such limitation of liability shall extend to the selection by Haas Industries of the providers of the auxiliary services. Auxiliary services are those which are performed prior or subsequent to transportation and which may be billed directly by the provider of the services or by Haas Industries. Provider of auxiliary services are contractors for the shipper or consignee and are not agents for Haas Industries. Local cartage is the movement of unpackaged/uncrated freight. NOTE: Under no circumstances will the liability of Haas Industries for any monetary loss which is a result of any auxiliary services performed by Haas Industries or its agents be greater that the liability contained in this contract.
- 24. Should Haas Industries successfully defend itself of any legal actions brought by any party with an interest in this shipment, Haas Industries shall be entitled to reasonable attorney fees and costs. NOTE: In lieu of legal actions, any disputed claim not greater than \$15,000.00 is to be settled through binding arbitration submitted to the Transportation Arbitration Board or the American Arbitration Association under its cargo claim arbitration program. An alternative arbitrator is to be selected by Haas Industries if the claim is unacceptable for arbitration by both the above arbitrators.
- 25. Shipments are subject to security controls by carriers and, where appropriate, by government agencies. Copies of shipping documents will be retained until the shipment is delivered.

INDIRECT AIR CARRIER STANDARD SECURITY PROGRAM

"Cargo items tendered for air transportation are subject to aviation security controls by air carriers and when appropriate, other government regulations. Copies of all relevant shipping documents showing the cargo's consignee, description, and other relevant data will be retained on file until the cargo completes its air transportation."



Direct Air Services/ Cartage by Direct Attn: Cargo Claims 320 Elizabeth Avenue Newark, NJ 07112

December 7, 2005

CLAIM PRESENTATION

Haas Freight Bill Number:

SFO 1590479 00

Direct Air Pro:

274550

Date:

July 1, 2005

Amount:

\$154,195.50

Reason:

Shipment delivered one piece short.

Enclosed Documents: Copy or original Direct Air Pro

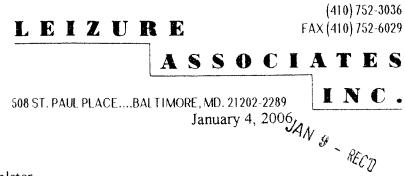
Copy of claim presented by the customer (including proof of

value)

Copy of proof of delivery reflecting shortage

Remit to:

Haas Industries, Inc. P. O. Box 280840 San Francisco, CA 94128-0840



Ms. Carmen Holster c/o Haas Industries P.O. Box 280840 San Francisco, CA 94128-0840

> RE: OUR INSURED - PROFESSIONAL PRODUCTS, INC. SHIPPER - OMNEON VIDO NETWORKS FREIGHT BILL #1590479 PRODUCT DISAPPEARANCE OF 6/30/2005-7/8/2005

Dear Carmen,

As we have recently discussed on several occasions, I represent the interests of the OneBeacon Insurance Company, the transit and property insurance carrier for Professional Products, Inc. regarding the captioned shipment and subsequent partial loss thereunder.

Per our miscellaneous communication, I am aware that you are continuing to search for the portion of the missing shipment and the intent of this correspondence is to advise that if your search is successful at some time in the foreseeable future we would appreciate your direct communication as that property would be owned, for salvage purposes, by the OneBeacon Insurance Company. The proper owner of the shipment was Professional Products, Inc. in Gaithersburg, Maryland, when the loss occurred due to contractual relationships between Omneon Video Networks and Professional Products, Inc.

In summary, I would ask that you please attach this correspondence to your file with a request that you contact this writer directly should the missing portion of the shipment be found. I thank you for your cooperation exhibited to date and appreciate your general concern during our previous communications.

Very truly yours,

LEIZURE ASSOCIATES, INC.

Jim Williams, Adjuster

JW/sm

cc: OneBeacon Insurance Co.

cc: David Brisco, Cozen & O'Conner



Case 3:07-cv-03540-BZ Document 23 Filed 02/27/2008 Page 19 of 44
AMOUNT OF POLICY AT TIME OF LOSS! SWORN STATEMENT
DATE ISSUED AGENCY AT
IN PROOF OF LOSS
To the ni Button & management 2
of
At time of loss, by the above indicated policy of insurance you insured to passioned the design of the state
against loss by a large frame to the property described under Schedule "A," according
the terms and conditions of the said policy and all forms, endorsements, transfers and assignments attached thereto.
1. Time and Origin: A Color in terms of loss occurred about the hour of g'clock
on the E day of Tale The cause and origin of the said loss were to transfer the said loss were the said loss
2. Occupancy: The building described, or containing the property described, was occupied at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows, and the containing the property described at the time of the loss as follows.
no other purpose whatever:
3. Title and Interest: At the time of the loss the interest of your insured in the property described therein was considerable.
encumbrance thereon, except: No, other person or persons had any interest therein
4. Changes: Since the said policy was issued there has been no assignment thereof, or change of interest, use, occupancy, possession location or exposure of the property described, except:
5. Total Insurance: The total amount of insurance upon the property described by this policy was, at the time of the lo
\$ \(\frac{420,000}{2000}\), as more particularly specified in the apportionment attached under Schedule "C," besides which there we no policy or other contract of insurance, written or oral, valid or invalid.
$i \cap i \cap j \rightarrow i$
7. The Whole Loss and Damage was
8. Less Amount of Deductible
9. The Amount Claimed under the above numbered policy is
In consideration of and to the extent of said payment the undersigned hereby subrogates said Company, to all of the rights, clair
and interest which the undersigned may have against any party, person, persons, property or corporation liable for the loss mentione above, and authorizes the said Company to sue, compromise, or settle in the undersigned's name or otherwise all such claims and
execute and sign releases and acquittances and endorse checks or drafts given in settlement of such claims in the name of the undersigne
with the same force and effect as if the undersigned executed or endorsed them. Warranted no settlement has been made by the undersigned with any party, person, persons, property or corporation against whom
claim may lie, and no release has been given to anyone responsible for the loss, and that no such settlement will be made nor release given
by the undersigned without the written consent of the said Company and the undersigned covenants and agrees to cooperate fully with the undersigned covenants and agrees to cooperate fully with the undersigned covenants.
said Company in the prosecution of such claims, and to procure and furnish all papers and documents, in the undersigned's possession necessary in such proceedings and to attend court and testify if the Company deems such to be necessary but it is understood the
signed is to be saved harmless from costs in such proceedings.
The said loss did not originate by any act, design or procurement on the part of your insured, or this affiant; nothing has been done to
or with the privity or consent of your insured or this affiant, to violate the conditions of the policy, or render it void; no articles a
mentioned herein or in annexed schedules but such as were destroyed or damaged at the time of said loss; no property saved has in an manner been concealed, and no attempt to deceive the said Company, as to the extent of said loss, has in any manner been made. Ar
other information that may be required will be furnished and considered a part of this proof.
The furnishing of this blank or the preparation of proofs by a representative of the above insurance company is not a waiver of any
its rights.
MINTON DELL IN
manuland in Publica
State of Mary and State of Mar
State of Mery and Country of Meritan Commission Country of Meritan Commission Expires Expires



Order Acknowledgement

965 Stewart Drive

Sunmyvale, CA 94086-3913

Bill to

PHONE: 408 585-5178

Professional Products, Inc.

9116 Gaither Road

Gaithersburg MD 20877

USA

Customer ph#: 240-864-4012

FAX: 408 585-5099

Customer PO#: P14294

Request Date: 06/30/05

Omneon Order#: R11559

Change Order: 0

Page number:

Ship to

CUNY TVRM# 1400 PO# 04220050043395 16 East 35th Street

New York NY 10016

attn: R. Isaacson 212-827-7829

SHIP VIA: DHL Acct 779744633

TERMS: NET 30

FOB: ORIGIN

Title and risk of loss pass upon delivery to freight forwarder

ITEM	PARTNO	DESCRIPT DATE REQ	GIL X	PRICE	TOTAL PRICE
0001	FCA-305-OF	KIT, FIBRE CHANNEL, LC W/SFP TO) LC		
	·	<u> </u>	9	270.00	2430.00
0002	MCP-2101-US	MODULE, MCP 2101, US, DIR, 3 FIR	BRE/6		
			2	24375.00	48750.00
0003	MCP-2101-F01	LICENSE, EXTENDED FILE SYSTEM I	LICEN		
efs			1	6000.00	6000.00
0004	NSM-2003-US	NETWORKED CONTENT SERVER MGR, U	JS		
			1	6000.00	6000.00
0005	MIP-1003A-US	MODULE, MIP 1003a, US, MEDIAPORT,	, DV/		
			3	6375.00	19125.00
0006	MIP-3003-US	MIP 3003, 3 CHNL MPEG MULTIPORT	ľ		
			2	14625.00	29250.00
3007	MRT-2001	MODULE, MRT 2001, TRAY, RACKMOUNT	,19 I		
			2	157.50	315.00
3008	MSC-4272C-US	MODULE, US, MEDIA STR, W/16X300GB			2
3008 ***	<u> </u>		3	51637.50	154912.50
0009	T&E	Travel and Expenses			
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010	Service TC/2	2 day on site support			
		-	1	2250.00	2250.00
)011	Service Plus	Service Plus 24x7	· · · · · · · · · · · · · · · · · · ·		
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,	,	; XAT	0.00
		TOTAL:	270032.50
		TOTALS FOR SALES (ORDER : R11559
Please contact me	e if any of the above informat	ion is incorrect or needs re	vision.
Signed:		Date:	
	Kristin Strong Senior Sales Coordinator		

phone: (408) 585-5158 email: kstrong@omneon.com

Filed 02/27/2008

Page 21 of 44

Sep 26 2088 3:27-64-13540-BZ ASERCHMENT 23

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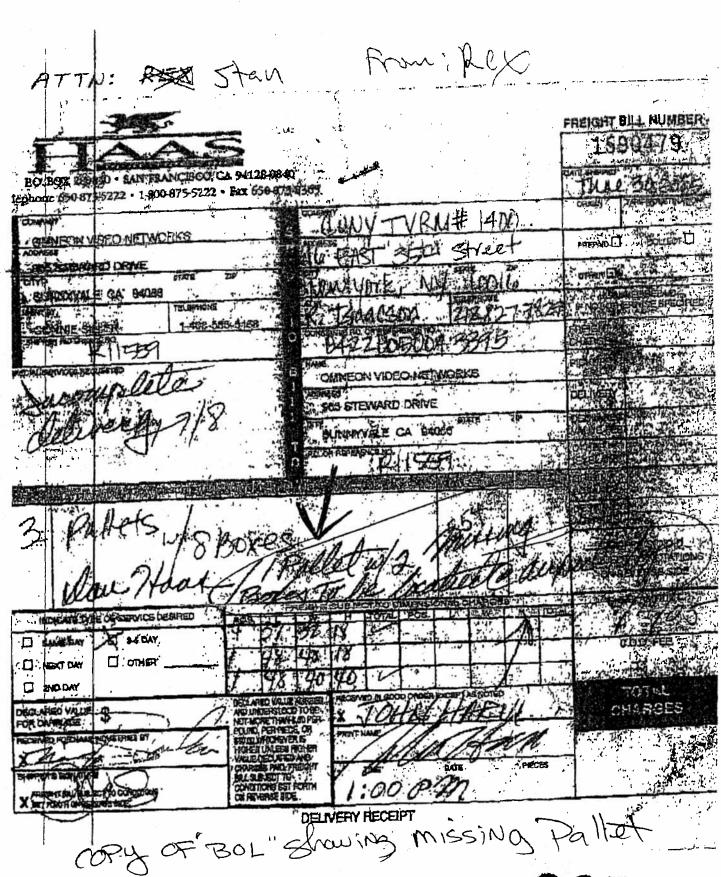
TERMS AND CONDITIONS OF CONTRACT

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- COD, SUPMENTS SURVER MUST ENTER THE AMOUNT OF ANY SHIPPERS COD WHICH SHALL BE COLLEGIED STRUCKT TO THE FEE AND RULES OF THE DELIVERING CAMPIER.
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- DELIVERY DELIVERY WILL BE MADE BY THE DELIVERING CARRIER TO THE CONSIGNED AT APOINT WHERE DELIVERY SERVICE IS AVAILABLE AT APPLICABLE TARRESCHARGES DILESS INSTRUCTIONS TO DELIVER AT CITY TERMINAL OR AIRPORT TERMINAL ARE SPECIFIED BY SHIPPED UNDER SPECIAL INSTRUCTIONS.
- ALTERNATE BOUTING TRANSPORTATION OF THE SIRPMENT IS SUBJECT TO A JAILABILITY OF EQUIPMENT AND SPACE THEREIN. FORWARDER SHALL HAVE THE RIGHT TO IT SUBSTITUTE ALTERNATE CARRIERS OF OTHER MEATS OF TRANSPORT THOM, AND 3D SELECT THE ROUTING OR DEVIATE FROM THAT SHOWN ON THE FACE HEREOF FORWARDER SHOT GUARANTEE COMMENCEMENT OR COMPLETION OF FREIGHT SHIPMENT WITHIN A SPECIFIED TRAIN UNLESS STATED OTHERWISE ON BILLING.
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- FACLUSIONS. THE CARRIER SHALL NOT BE LIABLE FOR LOSS, DAMAGE, DELAY OR STHER RESILT CAUSED BY IA. ACTS OF GOD PER-LS OF THE AIR, PUBLIC ENEMIES, HUBBLE SHOPPINGS ACTING WITH ACTION, OR APPARENT AUTHORITY IN THE PREMISES, AUTHORITY OF LAW QUARANTINE BIOTS, ETPIRES, CIVIL COMMICTIONS, OR HAZARDS OR CANAGERS CHARACTERISTIC OR HUBBLEN IN THE HUBBLE OF THE SHIPPER OF THE SHIPPER OF CONSIGNEE IC. THE NATINE OF THE SHIPPER OF ANY OFFICE AUTHORITY OR ANY CLIEFT OF CONSIGNEE OF SHIPPER OF CONSIGNEE OF SHIPPER OR CONSIGNEE OF SHIPPER OR CONSIGNEE OF SHIPPER OR CONSIGNEE OF SHIPPER OR CONSIGNEE OF SHIPPER OR CONSIGNEE OF SHIPPER OR CONSIGNEE OR NONCOMPLIANCE WITH DELIVERY HISTOCTIONS FROM THE SHIPPER OR CONSIGNEE OR NONCOMPLIANCE WITH SPECIAL INSTRUCTIONS FROM THE SHIPPER OR CONSIGNEE OR NONCOMPLIANCE WITH SPECIAL INSTRUCTIONS FROM THE SHIPPER OR CONSIGNEE FOR AUTHORITY OF A PRICABLE LARIEFS.
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 ON ANY OTHER DEFAULT OF THE SIGNAPER OR SECONDERS PARTIES WITH RESPECT TO A THEPMEN!
- 14 LIENS THANG MOUSTRIES, INC. SHALL HAVE A LIEN ON A GRIPMENT FOR ALL SUMS DUE AND PAYABLE.
 - CHESCIONAL WEIGHT DIVIENSIONAL WEIGHT WILL BE ASSESSED ON THE BASIS OF ONE INPOUND FOR EACH 194 CUEST INCHES ON ALL SHIPMENTS, FOR INTERNATIONAL SHIPMENTS THE ASSESSMENT WELDE ON THE SASIS OF ONE !! POUND FOR EACH DE COURC HOHE ON ALL SIGNMENTS.
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 - PRESHI CHARGES. TO THE EXTENT THAT IT IS NOT GOVERNED BY PEOERAL LAW, THE CONTRACT AND THE TARLES INCORPORATED BY REPERENCE SHALL BE CONSTRUED AND THE PEOPLE OF THE STATE IN WHICH THE SHIPMENT IS ACCEPTED BY THE ACCEPTED BY THE STATE IN WHICH THE SHIPMENT IS ACCEPTED BY THE ACCEPTED BY PEP PRESHOD TO BE INVALID OR UNERFORCEABLE, THE REMAINDER OF THE TONDRACT SHALL NOT BE AFFECTED THEREBY ALL PROCESS ARE DUE AND PAYABLE WITHIN 14 DAYS OF INVOICE DATE.



000018 **COPY**

Date: 10/12/2005 Time: 1:55:03 PM

Trace Notes Listing

Page:

OMNEON VIDEO NETWORKS

Shipment#:

55414 SFO 1590479

Date	Time	User Name	Note
00/00/0000	0000	RHEORDAN	DOCK CHECK AND NO PALLET. A TRUCK ARRIVING FRI/08
00/00/0000	0000	RHEORDAN	TO SEE IF IT'S ON THAT TRUCK.
06/30/2005	1752	KIM	WAYBILL ASSIGNED: SFO 1590479 00
06/30/2005	1752	KIM	STATUS: NEW SHIPMENT
06/30/2005	1915	KIM	CHARGE WEIGHT CHANGED FROM 685 TO 740
06/30/2005	1935	RAYES	FS - REVENUE CHANGE .00 TO 40.70
06/30/2005	1935	RAYES	7D - REVENUE CHANGE FROM .00 TO 370.00
07/01/2005	1421	CRAIG	PUAG SFO3 - COST CHANGE .00 TO 35.00
07/01/2005	1840	RAYES	STATUS CHANGED FROM: TO: ALR
07/01/2005	1840	RAYES	MAWB= 274550 ORG=SFO DES=EWR
07/07/2005	1458	RHEORDAN	MIKE/DIRECT AIRSHORT 1 PALLET. SFO OFFICE DID A
07/08/2005	1557	CRAIG	STATUS: APPROVED FOR BILL
07/08/2005	1635	CARMEN	SHIPMENT POSTED
07/13/2005	1223	RHEORDAN	POD NAME CHANGED TO: JOHN HARVI
07/13/2005	1223	RHEORDAN	POD DATE CHANGED TO: 7082005
07/13/2005	1223	RHEORDAN	POD TIME CHANGED TO: 1500
07/25/2005	1221	CARMEN	C/A:OMNEON VIDEO NETWORKS 16656

Filed 02/27/2008

Page 26 of 44

JUL-14-05 10:18

:11 FROM-HAS INDUSTRIES

150 873 1365

T-012 P.001/001 F-576



CLAIM PRESENTATION

P. O. I	Industries, Inc. BOX 280640 PRANCISCO, CA -0640	CLUMA Ques Sun		n Video Networks
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Ms. Connie Siller Omneon Video Networks 965 Stewart Drive Sunnyvale, CA 94085

November 21, 2005

Dear Ms. Siller

We have completed our review of your claim against Haas Industries, Inc. Freight Bill Number 1590479 in the amount of \$154,912.50.

As stated in the Conditions of Contract of Carriage as well as on the face of the Freight Bill: "DECLARED VALUE AGREED AND UNDERSTOOD TO BE NOT MORE THAN \$.50 PER POUND, PER PIECE, OR \$50.00 WHICHEVER IS HIGHER UNLESS HIGHER VALUE DECLARED AND CHARGES PAID."

The complete Conditions of Contract of Carriage can be viewed on the reverse side of the freight bill or on our website at www.HaasIndustries.com.

Enclosed you will find our check number 70906 in the amount of \$88.00 which represents our maximum liability for this claim. The settlement is based on two missing cartons weighing 176 pounds.

We apologize for any inconvenience this situation may have caused you or your company. Should you have any questions, please feel free to contact this office.

Sincerely.

Comptroller



WELLS FARGO BANK, N.A. 11-4288-1210 11/21/2005

70906

7090€

1170

7,45021

Eighty Eight and NO/100 Dollars

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********88.00*

to the order

Omneon Video Networks 965 Stewart Drive Sunnyvale CA 94085

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000022

James Attridge **Business Trial Lawyer**

1390 Market Street

Suite 1204

San Francisco

Filed 02/27/2008

California

94102

tel. (415) 552 3088

fax (415) 522 0513

email. jattridge@attridgelaw.com

March 18, 2006

MAR 20 REED

Carmen Holster Director of Claims Haas Industries, Inc. P.O. Box 280840 San Francisco, CA 94128

Claimant: One Beacon Insurance Company

Shipment: 1590470

Date of Delivery: July 8, 2005

Amount: \$105,705.00

Dear Ms. Holster:

I have been retained by One Beacon Insurance Company, subrogated insurer of Professional Products, Inc. owner of the above-referenced shipment which was delivered one pallet short. A copy of the delivery receipt and proof of loss are enclosed. This letter constitutes a claim as provided in 49 CFR 1005.2. It is filed within the statutory time limit provided for in 49 USC 14706 which supercedes any time limit of less than nine months.

In earlier communications, Haas Industries has expressed its view that its liability is limited by the provisions of paragraph 8 of the bill of lading issued to shipper Omneon Video Networks. If you continue to maintain this position please provide a copy of the pertinent items from the governing tariff which were in effect on June 30, 2005 and which outline the range of rate choices available to the shipper.

A search of the FMCSA database reveals that Haas Industries has contract carrier authority only and it therefore cannot avail itself of common carrier defenses. Moreover, the specific provisions of 49 USC 14706 provide that the liability of a motor carrier is for "actual loss or injury to the property." Section 14101 of that act also provides that the rights and remedies provided elsewhere in the act must be expressly waived. Therefore unilateral limitations of liability or limitations based upon tariff provisions incorporated by reference on a bill of lading would be inoperative. Accordingly, it is One Beacon's position that the limitation of liability upon which you rely is not enforceable.

We await your reply in conformity with the requirements outlined in 49 CFR 1005.3

000023

PROOF OF SERVICE BY OVERNIGHT MAIL

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California. I am over the age of eighteen (18) and not a party to the within action. My business address is: 5933 West Century Boulevard, Suite 1111, Los Angeles, California 90045.

I am familiar with this firm's practice whereby OVERNITE EXPRESS is placed in a special OVERNITE EXPRESS envelope and placed into a OVERNITE EXPRESS drop-off box before the last pick-up time indicated on the drop-off. The appropriate postage and OVERNITE EXPRESS charges are then billed to us at a later time by OVERNITE EXPRESS.

On December 31, 2007 I served the foregoing document described as: INITIAL DISCLOSURE BY DEFENDANT HAAS INDUSTRIES, INC. on the interested party(ies) in this action by placing the original X true copies thereof enclosed in sealed envelopes addressed as follows:

James Attridge, Esq. Law Office of James Attridge The fox Plaza 1390 Market St., Suite 1204 San Francisco, CA 94111

> (State) I declare under penalty of perjury under the laws of the State of

California that the above is true and correct.

 \mathbf{X}^{-} (Federal) I declare that I am employed in the office of a member of the bar of

this court at whose direction the service was made.

Executed on December 31, 2007 at Los Angeles, California.

LAW OFFICES

Countryman & McDaniel

MICHAEL S. MCDANIEL+ BYRON E. COUNTRYMAN BRUCE A. LINDSAY CHRISTOPH M. WAHNER

OF COUNSEL: GEOFFREY W. GILL"

& PROCTOR IN ADMIRALTY ALSO ADMITTED IN MINNESOTA ALSO ADMITTED IN NEW YORK & FLORIDA 22 January 2008

LAX AIRPORT CENTER ELEVENTH FLOOR 5933 WEST CENTURY BOULEVARD LOS ANGELES: CALIFORNIA BODAS TEL (310) 342-6500 FAX (3(0) 346-0505 E-MAIL: Info@cargolaw.com

www.cargolaw.com

Via Facsimile to 415-522-0513

James Attridge, Esq. 1390 Market Street **Suite 1204** San Francisco, CA 94102

HAAS Industries re: Claim of One Beacon Insurance Company

HAAS Bill of Lading No. 1590479 Date of Loss July 8, 2005 \$105,705.00 Claim Amount

Our File No. 4584-901

Dear Jim:

Following further review of the file, it appears that inadvertently these documents were excluded from the initial disclosure:

- Professional Products, Inc. claim, 2 pages, November 15, 2005.
- Omneon letter to Jim Williams, 2 pages, December 9, 2005.
- FMCSA Motor Carrier Details, 1 pages, printed May 8, 2006. 3.

Each of these documents has been previously exchanged.

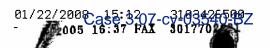
With kind regards,

Countryman & McDaniel

Geoffrey W. Gill

GWG/mp

Attachment





11/15/2005

Debbie Thatcher HRH Claims

Debbie-I am submitting a claim for a lost freight shipment in the amount of \$ 105,705. Copies of all of the invoices and freight tickets are enclosed.

After review please let me know if you have any questions.

Thanks

Denny Bell Vice President

Professional Products Inc.

240-864-4000

dbell@ppionline.com

6/05 - shipment made from Omneon to CUNY, NY was determined that not all of the product arrived, Cindy Smith received a call to make the claim. Once she saw that Omneon used their shipping company she told them to file the claim and that we also need the replacement product sent out.

7/05 - Replacement order went in to Omneon for the loss \$105705.00

9/05 - Omneon was looking for their payment on both invoices (lost product and new product) which is when I got involved.

- Called Bernie to ask about the term "ORIGIN" he informed me that this meant that it was "PPI's" problem to file all claims etc.. I emailed you to let you know about this right away.9/12/05
- Spoke with Connie Siller and Tony Short and received all original shipping paperwork and moved forward call HAAS Trucking and trying to make the claim. Per Rex with HAAS only Omneon could make the claim since they are the shipper.
- Emailed Tony and Connie with this info. (Keeping Christie in the loop the entire way)
- 10/05 Christie received a call from Stan Jung (Omneon finance guy) letting us know that we needed to do something since Omneon did NOT insure the product and HAAS was only going to pay \$150.00 total for the loss.
- 11/05 Claim needs to be made with PPI's insurance carrier to be reimbursed so we can then pay Omneon.



VIA TELEFAX TO 1 410 752 6029 Total Pages: 15

December 9, 2005

Mr. Jim Williams Leizure Associates, Inc. 508 St. Paul Place Baltimore, MD 21202-2289

Dear Mr. Williams:

We are in receipt of your letter to Mr. Stan Jung, dated December 6, 2005. As the manager of Omneon's logistical operations, I believe that I am in the best position to address the issues you have identified in your letter.

- 1. We received verbal instructions from Diane Speakes, buyer at Professional Products, Inc.(PPI) to use HAAS for both the original and replacement shipments under PO no. P14294. This action was warranted because a previous shipment under PO no. P13822, was damaged by the carrier assigned by Unishippers, the PPI designated agent, resulting in the necessity for return of the product to Omneon for retesting. After the retest, the product was re-shipped through Unishippers which resulted in further damage from their carrier's handling of the shipment. Both Omneon and PPI suffered considerable additional expense as a result of the Unishippers' designated carrier's mishandling of this product shipment.
- 2. Our HAAS shipments are not insured as our terms of sale are FOB origin with shipping at the buyer's risk. Additionally, please refer to the executed Systems Integrator Purchase Agreement, dated August 12, 2004, Omncon Product Delivery, section 3.1, which details PPI's liability. A copy is attached for your reference.
- 3. The shipping manifest is attached for your reference.
- 4. The transfer of legal title and risk of loss are not linked to which party pays the freight bill. Our business practice is to prepay freight on behalf of our customers; and bill our customers on a separate freight invoice. Consistent with this practice, the freight associated with the original shipment for PO no. P14294 was billed to PPI on 07/18/05, invoice no. 2420, in the amount of \$410.70.

Omneon has met its contractual obligation by delivering the product in question to the mutually agreed upon common carrier, HAAS. At that point, legal title and risk of loss is transferred to Professional Products, Inc., the buyer. PPI is thus liable for the value of the missing product, \$105,705.00.

Mr. Jim Williams December 9, 2005 Page 2

Please feel free to contact me directly if you have any additional questions. We look to a speedy resolution, and payment of this issue.

Sincerely yours,

Vice President, Operations

Attachments

Denny Bell, Professional Products, Inc. cc:

FMC





Menu Choose Menu Option



Motor Carrier Details

US DOT:	N/A			Docket Number: FF004884											
Legal Name:	HAAS	INDUS	STRIES, I	NC.											
Doing- Business-As Name:															
Business	Addres	ss	Telepho	ness . one and	Mail Address	s ,	Mail Telephone and Fax	Undeliverable Mail							
228 E HAR S. SAN FRA 940	NCISCO		(650) 87			NO									
Aut	hority	Туре			Authority Status		Application Pending								
11.000	Commo				NONE		NO								
	Contra	ct			ACTIVE		NO.								
	Broke	r ·			NONE .		NO								
Propert	y		Passenge	er	Household Goods	Pri	vate I	nterprise							
YES		Ĺ	NO		NO	N	10	NO							
Inst	urance	Туре		lı	surance Required		Insurance on File								
	BIPD				\$750,000		\$1,000,0								
	Cargo	,			YES		YES	YES							
	Bond				NO		NO								

BOC-3: YES

Blanket Company: ALL AMERICAN AGENTS OF PROCESS

| Active/Pending Insurance | Rejected Insurance | Insurance History | Authority History | Pending Application | Revocation |

Monday, May 08, 2006 at 19:27:21

FMCSA Home | DOT Home | Privacy Policy/Disclaimer | Accessibility | Related Sites | Help

United States Department of Transportation - Federal Motor Carrier Safety Administration

Countryman & McDaniel

FACSIMILE TRANSMITTAL SHEET

DATE:

25 January 2008

TO: JAMES ATTRIDGE ESO.

COMPANY: LAW OFFICE OF JAMES ATTRIDGE

FAX NO.: 4/5-522-05/3

NO. OF PAGES: This sheet plus: 5

HARD COPY TO FOLLOW: ____ Yes ____ No

REFERENCE NO .: ONE BEACON ADV. HAAS

MESSAGE: RER E-MAIL

COUNTRYMAN & McDANIEL

5933 West Century Boulevard Suite 1111 Los Angeles, California 90045 (310) 342-6500 tel; (310) 342-6505 fax

If pages are not received, or are illegible, please contact the facsimile operator at (310) 342-6500. Between the hours of 6:00 p.m. to 9:00 a.m. (PST) and on weekends, please leave a message on our voicemail.

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Geoffrey W. Gill

From:

Geoffrey W, Gill [gwg@cargolaw.com]

Sent:

Friday, January 25, 2008 4:38 PM

To:

'jattrldge@attridgelaw.com'

Subject: ONE BEACON adv HAAS Our 4584-901

Dear Jim:

Further to previous disclosure, two former Haas employees may have "touched" this transaction;

Rex Schmidt was a customer sales representative 9/11/00 until 2/24/06 – he may have spoken to the customer but there is no documentation establishing that he did.

Rheordan Gabriel also was a CSR 3/05/01 until 10/04/05.

Because both are no longer with Haas, Haas is reluctant to release addresses on grounds of privacy.

Also, I am faxing you outprint of Omneon shipment history, which I just have received.

With kind regards,

Lay Offices of Countryman & McDaniel

Office Telephone: 310-342-6500

Office Fax: 310-342-6505

5933 West Century Boulevard, Suite 1111, Los Angeles, CA 90045 USA.

Visit www.cargolaw.com

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DISCOVERY COMM.

4/1/2005



1586380 OMNEON VIDEO NETWORKS 1586378 OMNEON VIDEO NETWORKS 1586377 OMNEON VIDEO NETWORKS 2012014 CENTRAL FREIGHT LINES 1586381 OMNEON VIDEO NETWORKS 1586379 OMNEON VIDEO NETWORKS 2011857 AUSTIN FOAM PLASTICS 1586402 OMNEON VIDEO NETWORKS 15B6384 OMNEON VIDEO NETWORKS 1586383 OMNEON VIDEO NETWORKS 1586382 OMNEON VIDEO NETWORKS 1586401 OMNEON VIDEO NETWORKS 1583385 CMNEON VIDEO NETWORKS 1586400 OMNEON VIDEO NETWORKS 1586388 OMNEON VIDEO NETWORKS 1586387 OMNEON VIDEO NETWORKS 1586397 OMNEON VIDEO NETWORKS 1586389 OMNEON VIDEO NETWORKS 1586395 OMNEON VIDEO NETWORKS 1586396 OMNEON VIDEO NETWORKS 1572629 OMNEON VIDEO NETWORKS 2014694 OMNEON VIDEO NETWORKS 2014690 OMNEON VIDEO NETWORKS 1586390 OMNEON VIDEO NETWORKS 1586391 OMNEON VIDEO NETWORKS 1586394 OMNEON VIDEO NETWORKS 1572630 OMNEON VIDEO NETWORKS 1586392 OMNEON VIDEO NETWORKS 1586393 OMNEON VIDEO NETWORKS Shipper Name

XTXT 7 Consignee Name WGN TELEVISION CITY OF LONG PRACE 2/11/2005 1/20/2005 2/1/2005 0.00 0.30 0.30 0.00

Shipment D: Declared Value

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EXHIBIT 2

JAMES ATTRIDGE (SBN124003) 1 LAW OFFICE OF JAMES ATTRIDGE 1390 Market Street, Suite 1204 2 San Francisco, CA 94102 Telephone: (415) 552-3088 3 Facsimile: (415) 522-0513 4 Attorney for Plaintiff One Beacon Insurance 5 Company 6 7 8 UNITED STATES DISTRICT COURT 9 NORTHERN DISTRICT OF CALIFORNIA- SAN FRANCISCO 10 11 ONE BEACON INSURANCE COMPANY, a CASE NO. 3:07-CV-03540-BZ 12 corporation 13 Plaintiff, Stipulation Re: Authenticity of Evidence 14 15 HAAS INDUSTRIES, INC., a corporation 16 Defendants 17 18 Come now the undersigned counsel to the respective parties and so stipulate that the 19 documents exchanged between them in the initial disclosures exchanged between them 20 shall be deemed authenticated and that any such objection to their admission into evidence 21 is waived. 22 Dated: January 21, 2008 Dated: January 22 2008 23 24 25 James Attridge, counsel for plaintiff Geoffrey Gill, counsel for defendant 26 27 28